## Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

# Summary of Consolidated Financial Results for the Six Months Ended May 31, 2023 (Based on Japanese GAAP)

Tetsu Furusawa

July 13, 2023

July 13, 2023

Company name: NACHI-FUJIKOSHI CORP.

Stock exchange listing: Tokyo

Stock code: 6474 URL http://www.nachi-fujikoshi.co.jp/

Representative: Director and President Tsutomu Kurosawa

Director, Managing Corporate Officer and

Inquiries: General Manager of Corporate Planning

Dept.

Dept.

Scheduled date to file Quarterly Securities Report:

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results meeting:

(Amounts less than one million yen are rounded down)

(for institutional investors and analysts)

TEL +81-(0)3-5568-5210

## 1. Consolidated financial results for the six months ended May 31, 2023 (from December 1, 2022 to May 31, 2023)

### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                               | Net sales       |      | Operating profit |       | Ordinary profit |        | Profit attributable to owners of parent |        |
|-------------------------------|-----------------|------|------------------|-------|-----------------|--------|---|--------|
|                               | Millions of yen | %    | Millions of yen  | %     | Millions of yen | %      | Millions of yen                         | %      |
| Six months ended May 31, 2023 | 135,264         | 10.8 | 7,612            | (6.0) | 7,047           | (19.6) | 4,727                                   | (18.9) |
| Six months ended May 31, 2022 | 122,092         | 9.0  | 8,100            | 25.9  | 8,769           | 34.8   | 5,830                                   | 30.3   |

Yes

Note: Comprehensive income Six months ended May 31, 2023

¥6,721 million [(49.9)%]

Six months ended May 31, 2022

¥13,428 million [24.7%]

|                               | Earnings per share | Diluted earnings per share |
|-------------------------------|--------------------|----------------------------|
|                               | Yen                | Yen                        |
| Six months ended May 31, 2023 | 201.91             | _                          |
| Six months ended May 31, 2022 | 244.76             | _                          |

### (2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
|                         | Millions of yen | Millions of yen | %            |
| As of May 31, 2023      | 358,802         | 158,667         | 42.3         |
| As of November 30, 2022 | 357,457         | 156,367         | 41.7         |

Reference: Equity As of May 31, 2023

¥151,927 million

As of November 30, 2022

¥148,906 million

#### 2. Cash dividends

|   | Annual dividends per share |   |     |        |        |  |  |
|---|----------------------------|---|-----|--------|--------|--|--|
|   | 1st quarter-end            | 1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end |     |        |        |  |  |
|   | Yen                        | Yen   | Yen | Yen    | Yen    |  |  |
| Year ended November 30, 2022                | -                          | 0.00  | _   | 110.00 | 110.00 |  |  |
| Year ending November 30, 2023               | -                          | 0.00  |     |        |        |  |  |
| Year ending November 30, 2023<br>(Forecast) |                            |   | =   | 110.00 | 110.00 |  |  |

Note: Revisions to the cash dividends forecast most recently announced: No

3. Forecast of consolidated financial results for the year ending November 30, 2023 (from December 1, 2022 to November 30, 2023)

Percentages indicate year-on-year changes

|           | Net sales       |     | Operating pr    | ofit  | Ordinary pro    | ofit  | Profit attributa<br>owners of pa |        | Earnings per share |
|-----------|-----------------|-----|-----------------|-------|-----------------|-------|----------------------------------|--------|--------------------|
|           | Millions of yen | %   | Millions of yen | %     | Millions of yen | %     | Millions of yen                  | %      | Yen                |
| Full year | 270,000         | 4.6 | 16,500          | (3.1) | 15,500          | (9.4) | 11,000                           | (10.1) | 470.84             |

Note: Revisions to the financial results forecast most recently announced: Yes

#### 4. Notes

(1) Changes in significant subsidiaries during the six months ended May 31, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation):

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No
Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No
Restatement of prior period financial statements:

No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

|   | 1 (                         | <i>y</i>                      |        |                   |
|---|-----------------------------|-------------------------------|--------|-------------------|
| As of May 31, 2023                          | 24,919,343 shares           | As of November 30, 2022       | I      | 24,919,343 shares |
| Number of treasury shares at the end of the | e period                    |                               |        |                   |
| As of May 31, 2023                          | 1,610,400 shares            | As of November 30, 2022       | ļ      | 1,395,964 shares  |
| Average number of shares during the peri-   | od (cumulative from the beg | ginning of the fiscal year)   |        |                   |
| Six months ended May 31, 2023               | 23,416,543 shares           | Six months ended May 31, 2022 | i<br>I | 23,822,563 shares |

<sup>\*</sup> Quarterly financial results reports are exempt from quarterly review conducted by an audit corporation.

(Caution concerning forward-looking statements)

The financial results forecasts shown in this document are based on data as of the announcement of this document. Actual earnings results may differ from the forecast figures due to various inherent uncertainties.

<sup>\*</sup> Proper use of financial results forecasts, and other special matters

# **Quarterly consolidated financial statements Consolidated balance sheets**

| Assets Current assets Cash and deposits Notes and accounts receivable - trade, and contract assets |         | • •       |
|--|---------|-----------|
| Cash and deposits  |         |           |
|  |         |           |
|  | 36,042  | 34,238    |
|  | 60,365  | 60,090    |
| Electronically recorded monetary claims - operating  | 7,600   | 7,487     |
| Merchandise and finished goods   | 36,029  | 37,607    |
| Work in process  | 14,641  | 15,098    |
| Raw materials and supplies   | 26,248  | 26,852    |
| Income taxes refund receivable   | 453     | 404       |
| Other  | 6,169   | 6,176     |
| Allowance for doubtful accounts  | (188)   | (181)     |
| Total current assets   | 187,363 | 187,774   |
| Non-current assets   | ·       | ·         |
| Property, plant and equipment  |         |           |
| Buildings and structures, net  | 31,321  | 33,366    |
| Machinery, equipment and vehicles, net   | 71,782  | 71,201    |
| Other, net   | 20,404  | 20,480    |
| Total property, plant and equipment  | 123,508 | 125,049   |
| Intangible assets  | 3,497   | 3,202     |
| Investments and other assets   |         |           |
| Investment securities  | 28,357  | 28,358    |
| Retirement benefit asset   | 8,849   | 8,853     |
| Other  | 5,889   | 5,572     |
| Allowance for doubtful accounts  | (8)     | (8)       |
| Total investments and other assets   | 43,088  | 42,776    |
| Total non-current assets   | 170,094 | 171,028   |
| Total assets   | 357,457 | 358,802   |
| Liabilities  |         | ·         |
| Current liabilities  |         |           |
| Notes and accounts payable - trade   | 24,967  | 20,962    |
| Electronically recorded obligations - operating  | 30,093  | 27,778    |
| Short-term borrowings  | 18,152  | 24,372    |
| Commercial papers  | 5,000   | 10,000    |
| Current portion of long-term borrowings  | 22,971  | 21,396    |
| Income taxes payable   | 3,025   | 726       |
| Other  | 20,862  | 17,649    |
| Total current liabilities  | 125,072 | 122,886   |
| Non-current liabilities  |         | ,***      |
| Long-term borrowings   | 53,703  | 54,451    |
| Provision for retirement benefits for directors (and other   | 33,703  | 5 1, 15 1 |
| officers)  | 24      | 27        |
| Provision for share awards   | 476     | 503       |
| Retirement benefit liability   | 9,533   | 9,280     |
| Other  | 12,280  | 12,985    |
| Total non-current liabilities  | 76,018  | 77,248    |
| Total liabilities  | 201,090 | 200,135   |

|   | As of November 30, 2022 | As of May 31, 2023 |
|---|-------------------------|--------------------|
| Net assets  |                         |                    |
| Shareholders' equity                                  |                         |                    |
| Share capital   | 16,074                  | 16,074             |
| Capital surplus                                       | 11,408                  | 11,408             |
| Retained earnings                                     | 106,758                 | 108,832            |
| Treasury shares                                       | (5,892)                 | (6,706)            |
| Total shareholders' equity                            | 128,349                 | 129,609            |
| Accumulated other comprehensive income                |                         |                    |
| Valuation difference on available-for-sale securities | 13,616                  | 13,574             |
| Foreign currency translation adjustment               | 7,891                   | 9,871              |
| Remeasurements of defined benefit plans               | (951)                   | (1,128)            |
| Total accumulated other comprehensive income          | 20,556                  | 22,318             |
| Non-controlling interests                             | 7,460                   | 6,739              |
| Total net assets                                      | 156,367                 | 158,667            |
| Total liabilities and net assets                      | 357,457                 | 358,802            |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

## **Consolidated statements of income (cumulative)**

|   | Six months ended | Six months ended |
|---|------------------|------------------|
|   | May 31, 2022     | May 31, 2023     |
| Net sales   | 122,092          | 135,264          |
| Cost of sales   | 93,428           | 105,941          |
| Gross profit  | 28,663           | 29,323           |
| Selling, general and administrative expenses                  | 20,563           | 21,710           |
| Operating profit  | 8,100            | 7,612            |
| Non-operating income  |                  |                  |
| Interest income   | 62               | 105              |
| Dividend income   | 289              | 422              |
| Share of profit of entities accounted for using equity method | 9                | 4                |
| Foreign exchange gains  | 1,009            | 68               |
| Refund of social contributions for prior periods              | ·<br>—           | 213              |
| Other   | 400              | 221              |
| Total non-operating income                                    | 1,771            | 1,034            |
| Non-operating expenses  |                  |                  |
| Interest expenses   | 451              | 746              |
| Sales discounts   | 263              | 246              |
| Other   | 387              | 607              |
| Total non-operating expenses                                  | 1,102            | 1,600            |
| Ordinary profit   | 8,769            | 7,047            |
| Extraordinary income  |                  |                  |
| Gain on sale of non-current assets                            | 7                | 10               |
| Gain on liquidation of subsidiaries and associates            | 275              | _                |
| Gain on sale of shares of subsidiaries and associates         | _                | 30               |
| Total extraordinary income                                    | 282              | 41               |
| Extraordinary losses  |                  |                  |
| Loss on sale of non-current assets                            | 1                | 1                |
| Loss on retirement of non-current assets                      | 29               | 35               |
| Loss on valuation of investment securities                    | 122              | 4                |
| Total extraordinary losses                                    | 153              | 42               |
| Profit before income taxes                                    | 8,897            | 7,046            |
| Income taxes - current  | 2,932            | 1,547            |
| Income taxes - deferred                                       | 101              | 603              |
| Total income taxes  | 3,033            | 2,151            |
| Profit –  | 5,864            | 4,895            |
| Profit attributable to non-controlling interests              | 33               | 167              |
| Profit attributable to owners of parent                       | 5,830            | 4,727            |

## Consolidated statements of comprehensive income (cumulative)

| C' 4 1 1         |   |  |
|------------------|---|--|
| Six months ended | Six months ended  |  |
| May 31, 2022     | May 31, 2023  |  |
| 5,864            | 4,895   |  |
|                  |   |  |
| 383              | (31)  |  |
| 7,616            | 2,012   |  |
| (450)            | (176)   |  |
| 14               | 22  |  |
| 7,564            | 1,826   |  |
| 13,428           | 6,721   |  |
|                  |   |  |
| 13,096           | 6,489   |  |
| 332              | 232   |  |
|                  | May 31, 2022  5,864  383 7,616 (450)  14  7,564  13,428 |  |

## Consolidated statements of cash flows

|  | Six months ended | Six months ended |
|--|------------------|------------------|
|  | May 31, 2022     | May 31, 2023     |
| Cash flows from operating activities                                 | Way 31, 2022     | Way 31, 2023     |
| Profit before income taxes   | 8,897            | 7,046            |
|  |                  |                  |
| Depreciation and amortization  | 8,791            | 9,537            |
| Amortization of goodwill   | 57               | (10)             |
| Increase (decrease) in allowance for doubtful accounts               | 8                | (10)             |
| Increase (decrease) in retirement benefit liability                  | (41)             | (230)            |
| Decrease (increase) in retirement benefit asset                      | 103              | (3)              |
| Increase (decrease) in provision for retirement benefits for         | (5)              | 3                |
| directors (and other officers)                                       |                  |                  |
| Interest and dividend income   | (351)            | (527)            |
| Interest expenses  | 451              | 746              |
| Share of loss (profit) of entities accounted for using equity method | (9)              | (4)              |
| Loss (gain) on sale of property, plant and equipment                 | (5)              | (9)              |
| Loss on retirement of property, plant and equipment                  | 29               | 35               |
| Loss (gain) on valuation of investment securities                    | 122              | 4                |
| Decrease (increase) in trade receivables                             | (1,046)          | (1,810)          |
| Decrease (increase) in inventories                                   | (6,317)          | (1,682)          |
| Increase (decrease) in trade payables                                | (1,209)          | (6,092)          |
| Other, net   | (1,825)          | (2,134)          |
| Subtotal   | 7,651            | 4,868            |
| Interest and dividends received                                      | 348              | 519              |
| Interest paid  | (439)            | (703)            |
| Income taxes paid  | (3,670)          | (3,869)          |
| Income taxes refund  | 89               | 88               |
| Net cash provided by (used in) operating activities                  | 3,980            | 902              |
| Cash flows from investing activities                                 |                  |                  |
| Purchase of property, plant and equipment                            | (10,047)         | (8,454)          |
| Proceeds from sale of property, plant and equipment                  | 57               | 5                |
| Purchase of intangible assets  | (591)            | (580)            |
| Purchase of investment securities                                    | (19)             | (22)             |
| Payments of loans receivable   | (3)              | (4)              |
| Proceeds from collection of loans receivable                         | 29               | 28               |
| Proceeds from sale of shares of subsidiaries resulting in            |                  |                  |
| change in scope of consolidation                                     | _                | 431              |
| Other, net   | (200)            | 316              |
| Net cash provided by (used in) investing activities                  | (10,775)         | (8,278)          |

|   |                  | (Willions of yell) |
|---|------------------|--------------------|
|   | Six months ended | Six months ended   |
|   | May 31, 2022     | May 31, 2023       |
| Cash flows from financing activities                        |                  |                    |
| Net increase (decrease) in short-term borrowings            | 3,223            | 5,987              |
| Increase (decrease) in commercial papers                    | _                | 5,000              |
| Proceeds from long-term borrowings                          | 9,040            | 10,914             |
| Repayments of long-term borrowings                          | (11,734)         | (11,954)           |
| Repayments of lease liabilities                             | (509)            | (557)              |
| Dividends paid  | (2,410)          | (2,607)            |
| Dividends paid to non-controlling interests                 | (1,245)          | (379)              |
| Proceeds from sale of treasury shares                       | 324              | 57                 |
| Purchase of treasury shares                                 | (109)            | (940)              |
| Net cash provided by (used in) financing activities         | (3,421)          | 5,521              |
| Effect of exchange rate change on cash and cash equivalents | 1,527            | 442                |
| Net increase (decrease) in cash and cash equivalents        | (8,688)          | (1,412)            |
| Cash and cash equivalents at beginning of period            | 40,374           | 34,754             |
| Cash and cash equivalents at end of period                  | 31,685           | 33,342             |