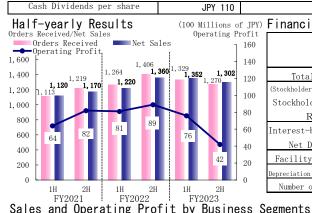
JPY 100

(Billions of JPY)

Cash Dividends per share

## Consolidated Results for FY2023 and Forecast for FY2024

Consolidated Financial	Results and Fo	orecast						_		(Million	s of JPY)	
	FY2022	FY2023					FY2024 Forecast					
	Full Year (Dec-Nov)	1 H (Dec-May)	2 H (Jun-Nov)	Full Year (Dec-Nov)			l H e-May)	2 H (Jun-Nov)		For	Full Year Forecast (Dec-Nov)	
YoY Net Sales	258, 097	135, 264	130, 200	+2. 9% 265,		-9. 1%	123, 000	-2.5%	127, 000	-5. 8%	250, 000	
Operating Profit	(6. 6%) 17, 025	(5. 6%) 7, 612	(3. 3%) 4, 260	-30. 3% (4. 11,	5%)	-47. 5%	(3. 3%) 4, 000	+40.8%	(4. 7%) 6, 000	-15.8%	(4. 0%) 10, 000	
Ordinary Profit	(6. 6%) 17, 100	(5. 2%) 7, 047	(3. 1%) 3, 981	-35. 5% (4. 11,	2%)	-50. 3%	(2.8%) 3,500	+38.2%	(4. 3%) 5, 500	-18.4%	(3. 6%) 9, 000	
Net Profit attributable to owners of the parent	12, 237	4, 727	1, 741	-47. 1% 6, ·	469	-47.1%	2, 500	+101.0%	3, 500	-7.3%	6,000	
Exchange Rate (JPY/1USD) (JPY/1EUR) (TPY/1CNY)	129 136 19.3	133 144 19.3	145 157 20. 1		139 150 9 7		140 150 20. 0		130 140 19. 0		135 145 19. 5	



)	Financial Data			(Millio	ons of JPY)	
		FY2	023	FY2024 Forecast		
		1 H	Full Year Forecast	1 H	Full Year Forecast	
	Total Assets	358, 802	370, 324	370, 000	365, 000	
	(Stockholders' Equity Ratio)	(42.3%)	(43. 9%)	(43.8%)	(44. 9%)	
	Stockholders' Equity	151, 927	162, 715	162, 000	164, 000	
	ROE	6. 3%	4. 2%	3. 1%	3. 7%	
	Interest-bearing Debts	110, 221	109, 769	111, 000	107, 000	
	Net D/E ratio	0. 51	0. 47	0. 49	0. 45	
	Facility Investment	9, 774	19, 157	10, 000	19, 000	
	Depreciation and Amortization	9, 537	19, 473	10, 000	19, 500	
	Number of Employees	7, 245	7, 204	7, 280	7, 250	

JPY 110

Operating Profit Analysis FY2022 → FY2023 5.2 Decrease • Increase in sales price +6.7  $\bullet$  Fluctuation of exchange rate +2.2 • Cost reduction +1.5 Total of Increase factors +10.4• Rise in material price -5.8• Decrease of operating rate -2.9  $\boldsymbol{\cdot}$  Increase in fixed costs, SGA and others -6.9 Total of Decrease factors -15.6

	nd Uperating Pro	FY2022	- 0	FY2023			FY2024 Forecast	
		Full Year (Dec-Nov)	1 H (Dec-May)	2 H (Jun-Nov)	Full Year (Dec-Nov)	1 H (Dec-May)	2 H (Jun-Nov)	Full Year Forecast (Dec-Nov)
Machinery	YoY Cutting Tools	34, 157	16, 882	17, 180	(-0. 3%) 34, 062	(+0.7%) 17,000	(+1. 9%) 17, 500	(+1. 3%) 34, 500
& Tools	Machine Tools	9, 944	6, 837	6, 522	(+34. 3%) 13, 359	(-18. 1%) 5, 600	(-17. 2%) 5, 400	(-17. 7%)
	Robots	38, 505	23, 295	14, 735	(-1. 2%) 38, 031	(-32. 2%) 15, 800	(+23. 5%) 18, 200	(-10. 6%) 34, 000
	Net Sales	82, 607	47, 015	38, 438	(+3. 4%) 85, 453 (-19. 7%)	(-18. 3%) 38, 400 (-47. 1%)	(+6. 9%) 41, 100 (+109. 1%)	(-7. 0%) 79, 500 (-6. 3%)
	Operating Profit	7, 977	4, 727	1, 674	6, 402	2, 500	3,500	6, 000
	Bearings	84, 480	43, 662	48, 104	(+8. 6%) 91, 767	(+1. 9%) 44, 500	(-7. 5%) 44, 500	(-3.0%) 89,000
Components	Hydraulic Equipment	52, 795	26, 336	22, 722	(-7. 1%) 49, 059	(-18.0%)	(-1. 4%)	(-10. 3%)
	Automotive Hydraulics	21, 786	9, 999	12, 683	(+4. 1%) 22, 682	(+7. 0%) 10, 700	(-10. 9%) 11, 300	(-3. 0%) 22, 000
	Net Sales	159, 062	79, 998	83, 510	(+2. 8%) 163, 508 (-41. 2%)	(-4. 0%) 76, 800 (-46. 4%)	(-6. 4%) 78, 200 (+6. 0%)	(-5. 2%) 155, 000 (-22. 3%)
	Operating Profit	7,660	2, 426	2,076	4, 502 (+0. 5%)	1, 300	2, 200	3, 500
Other	Special Steel	14, 641	7, 384	7, 332	14, 717	(-6. 6%) 6, 900	(-3. 2%) 7, 100	(-4. 9%) 14, 000 (-15. 9%)
	Others	1, 785	865	918	(-0. 1%) 1, 784	(+4.0%)	(-34. 6%)	1, 500
	Net Sales	16, 426	8, 250	8, 250	(+0. 5%) 16, 501 (-30. 4%)	(-5. 5%) (-57. 1%) 7, 800	(-6. 7%) 7, 700 (-40. 6%)	(-6. 1%) 15, 500 (-48. 6%)
	Operating Profit	1, 396	466	505	972	200	300	500
Te	otal net sales	258, 097	135, 264	130, 200	(+2. 9%) 265, 464 (-30. 3%)	(-9. 1%) 123, 000 (-47. 5%)	(-2. 5%) 127, 000 (+40, 8%)	(-5. 8%) 250, 000 (-15. 8%)
Total	Operating Profit	17, 025	7, 612	4, 260	11, 873	4,000	6,000	10, 000
	Japan	121,677	61, 211	64, 181	(+3. 1%) 125, 392	(+0. 1%) 61, 300	(-0. 7%) 63, 700	(-0. 3%) 125, 000
(Over	Overseas seas Sales Ratio)	136, 419 (52. 9%)	74, 053 (54. 7%)	66, 018 (50. 7%)	(+2. 7%) 140, 071 (52. 8%)	(-16. 7%) 61, 700 (50. 2%)	(-4. 1%) 63, 300 (49. 8%)	(-10. 8%) 125, 000 (50. 0%)
	Americas	34, 770	20, 218	18, 993	(+12. 8%) 39, 212	(-12.0%)	(-9. 4%)	(-10. 7%) 35, 000
	Europe	15, 559	8, 227	7, 091	(-1. 5%) 15, 319	(-14. 9%) 7, 000	(-8. 3%) 6, 500	(-11. 9%) 13, 500
	China	49, 803	25, 804	19, 099	(-9. 8%) 44, 904	(-31.4%)	(+8. 9%) 20, 800	(-14. 3%) 38, 500
	ASEAN and other areas	36, 286	19, 802	20, 833	(+12. 0%) 40, 635	(-3.0%) 19,200	(-9. 8%) 18, 800	(-6. 5%) 38, 000
Quarter	lv Orders Receive	d				(Millio	ns of JPY)	

Quarterly orde	ers Recei	vea							(Millio	ons of JPY)	
FY2022						FY2023					
	1 Q	2 Q	3 Q	4 Q	Full Year	1 Q	2 Q	3 Q	4 Q	Full Year	
	(Dec-Feb)	(Mar-May)	(Jun-Aug)	(Sep-Nov)	(Dec-Nov)	(Dec-Feb)	(Mar-May)	(Jun-Aug)	(Sep-Nov)	(Dec-Nov)	
Total	63, 949	62, 524	69, 878	70, 754	267, 107	67, 915	65,050	65, 019	62, 024	260, 010	
Machine Tools	3,012	3,006	3, 097	2,883	11, 999	3, 322	3, 398	3, 842	3, 574	14, 137	
Pohots	8 044	7 700	10 214	12 768	30 728	11 207	8 044	7 360	6 247	33 860	

Y to Y
-2. 7%
+17. 8%
-14. 7%