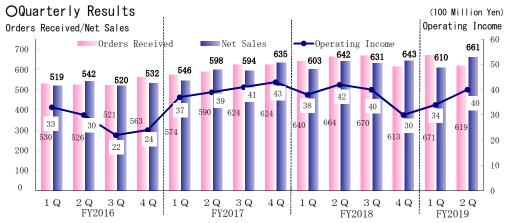
Nachi-Fujikoshi Corp.

## Consolidated Results for the First Half of FY2019 (Dec. 2018 to May 2019)

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OConsolidated Financial Results and Forecast (Million Yen)											
	FY2018						FY2019				
	1 Q	2 Q	1 H	3 Q	4 Q	Full Year	1 Q	2 Q	1 H	Full Year Forecast	
YoY Net Sales	60, 367	64, 270	124, 638	63, 197	64, 374	252, 209	+1. 1% 61, 046	+2. 9% 66, 118	+2.0% 127,165	+3. 1% 260, 000	
Operating Income	(6. 4%) 3, 889	(6. 6%) 4, 226	(6. 5%) 8, 115	(6. 5%) 4, 093	(4. 8%) 3, 097	(6. 1%) 15, 306	-11. 9% (5. 6%) 3, 426	-4. 0% (6. 1%) 4, 055	-7.8% (5.9%) 7,481	+11. 1% (6. 5%) 17, 000	
Ordinary Income	(5. 4%) 3, 286	(5. 9%) 3, 785	(5. 7%) 7, 072	(6. 1%) 3, 868	(4. 6%) 2, 960	(5. 5%) 13, 901	-6. 7% (5. 0%) 3, 066	-6. 6% (5. 3%) 3, 537	-6.6% (5.2%) 6,604	+11.5% (6.0%) 15,500	
Net Income	2,067	2, 427	4, 494	2, 715	1, 734	8, 945	+9. 0% 2, 253	-19.3% 1,959	-6.3% 4,212	+17. 4% 10, 500	
Exchange Rate (USD) (EUR) (RMB)	110 Yen 134 Yen 17.1 Yen	107 Yen 130 Yen 17.0 Yen		110 Yen 128 Yen 16.6 Yen	112 Yen 129 Yen 16.3 Yen	130 Yen	125 Yen	124 Yen	125 Yen	123 Yen	
Cash Dividends						100 Yen				100 Yen	



 $\bigcirc \mathtt{Cause}$  of Changes in  $\underbrace{\mathtt{Operating}}$  Income FY2018 1H  $\rightarrow$  FY2019 1H Down 0.6billion yen (billion yen) • Operating rate improvement +1.0 $\bullet \; {\tt Cost \; reduction}$ +0.7 · Increase in sales prices +0.9 Total +2.6 • Effect of exchange rate -0.6• Rise in material price -0.9 · Increase in other costs -1.7Total -3.2

	F12010		F12017		F12018	F1201	.9					
OSales and Operating Income by Business Segment (Million Yen										Million Yen)		
			FY2018					FY2 <u>019</u>				
		1 Q	2 Q	1 H	3 Q	4 Q	Full Year	1 Q	2 Q	1 H	Full Year Forecast	
	YoY	0.151	0.005		0.004	0. 501	0.5	(+1.8%)	(+2.7%)	(+2.3%)	(+4. 9%)	
	Cutting Tools	8, 451	8, 865	17, 317	9, 224	8, 721	35, 263	8, 607 (-7. 5%)	9, 101 (+68. 4%)	17, 709 (+31. 2%)	37, 000 (+22. 4%)	
ry &	Machine Tools	4, 395	4, 574	8,970	4, 079	4, 928	17, 978	4,066	7, 701	11, 768	22, 000	
Machinery Tools	Robots	7,871	8, 593	16, 464	8, 379	8, 568	33, 413	(+2. 9%) 8, 101	(-8. 1%) 7, 899	(-2. 8%) 16, 000	(+1.8%) 34,000	
Мас	Net Sales	20,718	22, 033	42, 752	21, 683	22, 219	86, 654	(+0. 3%) 20, 775	(+12. 1%) 24, 702	(+6. 4%) 45, 477	(+7. 3%) 93, 000	
	Operating Income	1, 344	1,539	2,884	1,765	1, 132	5, 782	(+6.6%) 1,434	(+33. 0%) 2, 047	(+20. 7%) 3, 481	(+33. 2%) 7, 700	
		·	Í	ĺ	Í	ĺ	,	(-3.1%)	(-6. 2%)	(-4. 7%)	(-4. 5%)	
ts	Bearings	20, 498	20, 987	41, 486	20, 716	21, 013	83, 216	19, 870 (+4. 6%)	19, 686 (+2. 1%)	39, 556 (+3. 3%)	79, 500 (+6. 0%)	
oner	Hydraulic Equipment	15, 059	16, 648	31, 707	16, 268	16, 659	64, 635	15, 750	16, 997	32, 748	68, 500	
Components	Net Sales	35, 558	37, 635	73, 193	36, 985	37, 672	147, 852	(+0. 2%) 35, 620 (-28. 5%)	(-2. 5%) 36, 683 (-34. 6%)	(-1. 2%) 72, 304 (-31. 7%)	(+0. 1%) 148, 000 (-9. 2%)	
	Operating Income	2,090	2, 282	4, 373	1, 978	1,800	8, 152	1, 494	1, 493	2, 987	7, 400	
	Special Steel	3, 737	4, 208	7, 945	4, 143	4,075	16, 164	(+15. 4%) 4, 311	(+2. 3%) 4, 305	(+8. 5%) 8. 617	(+8. 3%) 17, 500	
S	•	Í	Í	ĺ	Í	Í	Í	(-4.3%)	(+8.7%)	(+2.5%)	(-2.5%)	
Others	Others	354	392	746	385	407	1, 538	(+13. 7%)	426 (+2. 9%)	765 (+8. 0%)	1, 500 (+7. 3%)	
0t	Net Sales	4, 091	4,600	8, 691	4, 528	4, 482	17, 703	4, 650 (+13. 2%)	4, 732 (+35. 6%)	9, 382 (+23. 6%)	19, 000 (+40. 8%)	
	Operating Income	436	382	818	330	200	1, 349	493	518	1, 011	1, 900	
Total net sales		60, 367	64, 270	124, 638	63, 197	64, 374	252, 209	(+1. 1%) 61, 046	(+2. 9%) 66, 118	(+2. 0%) 127, 165	(+3. 1%) 260, 000 (+11. 1%)	
To	tal Operating Income	3, 889	4, 226	8, 115	4, 093	3, 097	15, 306	(-11. 9%) 3, 426	(-4. 0%) 4, 055	(-7. 8%) 7, 481	17, 000	
	Japan	30, 890	32, 634	63, 525	32, 547	34, 964	131, 038	(+6. 1%) 32, 766	(+11. 7%) 36, 441	(+8. 9%) 69, 207	(+6. 1%) 139, 000	
	0verseas	29, 477	31, 635	61, 112	30, 649	29, 410	121, 171	(-4. 1%) 28, 280	(-6. 2%) 29, 677	(-5. 2%) 57, 957	(-0. 1%) 121, 000	
(0	overseas Overseas Sales Ratio)	(48. 8%)	(49. 2%)	(49. 0%)	(48. 5%)	(45. 7%)	(48. 0%)	(46.3%)	(44. 9%)	(45.6%)	(46.5%)	
America		8, 034	9, 017	17, 051	9, 126	8, 339	34, 516	(-1. 2%) 7, 934	(-7. 9%) 8, 304	(-4. 8%) 16, 239	(-0. 0%) 34, 500	
Europe		3, 805	4, 124	7, 930	3, 509	3, 754	15, 192	(-12. 5%) 3, 331	(-6. 6%) 3, 850	(-9. 4%) 7, 181	(-4. 6%) 14, 500	
	Asia	17, 637	18, 493	36, 130	18, 014	17, 317	71, 462	(-3. 5%) 17, 014 (-11. 7%)	(-5. 3%) 17, 522 (-1. 3%)	(-4. 4%) 34, 536 (-6. 6%)	(+0. 8%) 72, 000 (-2. 7%)	
(China)		(9, 356)	(8, 819)	(18, 175)	(9, 012)	(8, 772)	(35, 960)	(8, 265)	(8, 706)	(16, 972)	(35, 000)	